

# Seekho aur Samjho (SaS) 18-19

Periodic Knowledge & Know-How Workshops for Supervisors and Staff  
(an initiative by the BMPA, PrintWeek India, GIPT & SIES' GST)

## Greetings Dear Member,

It's time for return of the Seekho aur Samjho (SaS) by BMPA. SaS now comes back to you in a new, repurposed, revitalised Avataar.

The goal at SaS is to have fully booked sessions power packed with gyaan and superb takeaway comprising of hands-down practical solutions from experts of a given domain.

To give more push to this Seekho Aur Samjho, the BMPA is now set to launch SaS-2 beginning April 2018. We continue to host the sessions at GIPT and SIES GST with support from PrintWeek India. What has changed are some basic tenets with regards to registration and participation.

### Here's How SaS-2 Will Work:

- Max 25 delegates per session
- Rs.1000/- + GST per delegate per session (Confirmation required for seat required with charges paid for in full and advance for entire series of sessions under SaS-2. Names can be shared later and substituted at will.)
- Rs. 2000/- + GST per delegate per session for walk-ins on the day (should there be seats to take)
- Tea/coffee and snacks will be extended to all participants
- Timings will be 1500 to 1800 hrs although subject to speakers convenience and any contingency that may arise.

### How to Register?

- The sessions we have planned is given below in detail. To register make out a payment in advance and in-full per delegate registered by you. For eg: If your company is enrolling 2 delegates to SaS-2 then your payment would be 1,000 x 5 sessions x 2 participants = 10,000 + 18% GST. Delegate names can be shared later and substituted at will.
- All payments by cheque and in favour of The Bombay Master Printers' Association.
- Necessary GST Invoice and Receipt will be issued to you for purpose of ITC at the time of receiving payment.

We look forward to empowering you and your team with significant know-how over all sessions of SaS-2.

Your suggestions are important and invited over email to <[office@bmpa.org](mailto:office@bmpa.org)>

Help us make SaS-2 a success!

Best wishes,

**Iqbal Kherodawala**

PIC SaS-2

## Content of SaS-2

Subject	Synopsis	Venue	Dates
How to improve Productivity by improving Teamwork	Teamwork is extremely important in not only achieving quality targets, but is also necessary for achieving lower costs.	GIPT	7th April 2018
Preventive Maintenance of Printing Machines	Our machines are at the heart of our productivity and we undermine the importance of Preventive Maintenance	SIES	7th July 2018
How to Handle Chemicals with probable hazardous nature for Man & machine	With newer norms for Environmental controls as well as stricter labour laws, it is now important that we have regular training sessions in worker safety and their ability to handle Press room Chemicals	SIES	6th October 2018
How to Enthuse Press-Owners to Motivate their workers	With changes in owner-labour relations, motivation has become a key to better productivity and smoother interpersonal relations	GIPT	9th Feb 2019
How to Dispose off : Inks/Chemicals/UV Lamps/Printed sheets	With stricter Environmental laws, this subject becomes fundamentally an important but neglected area of Hazardous waste disposal	GIPT	6th April 2019